Career Development Center • West Hall • 434-947-8116 • www.randolphcollege.edu/cdc

RESUME GUIDELINES

Resumes have a two-fold purpose. Your resume must be designed so that you will be called for an interview and must be written so that the reader is provided with an overview of your qualifications. The person screening resumes decides within 20 seconds if you meet the qualifications and will be given further consideration. You must convey to the reader that you have the qualifications and unique talents that will make you a valuable employee.

Some *general rules* apply to resume writing.

- 1. **Tailor your resume to a particular position or field.** Understand the position for which you are applying. Develop a master copy of your resume and create different versions of your resume appropriate for the positions to which you are applying.
- 2. Aim for a resume with <u>one</u>, but not more than two pages. A new graduate should have a one-page resume in certain fields of study, but other fields may allow a two page resume if the student has a lot of experience. Be direct and to the point in your descriptions of past job accomplishments.
- 3. Be 100% truthful. Make sure that all dates and information are correct.
- 4. **Do your own work.** It is unprofessional and inappropriate to allow anyone else to write your resume, cover letter or application. You must write and submit your own materials. Do not use a template or a "resume wizard"; do your <u>own</u> work.
- 5. Have several people (career development center staff, instructors) PROOFREAD and critique the resume. NEVER allow a resume to go out with a mistake.
- 6. **Be concise in your wording.** Use the minimum number of words possible. Eliminate nonessential phrases like "responsibilities included..."
- 7. Major categories that present your strongest selling points should appear first. Information should be included in descending order of importance.
- 8. Have a reason for including each item on your resume. Include only information relevant to your obtaining an interview for a particular position or field. If in doubt about whether to include something on your resume, ask yourself, "Does it enhance my candidacy for the position?" and "Does it support my goal?" You should have a reason for including each item on your resume.
- 9. Aim for overall visual balance on the page. This helps create a positive first impression for the reader. Make your resume easy on the reader's eye.
- 10. When printing resumes, use only black ink and resume paper. Resume paper is white, off-white, cream or light grey, quality, heavy bond paper. You would need printed resumes when visiting a recruiter in person, attending a career or graduate school fair, or sending in a copy.
- 11. Do not supply names of references on the resume. Provide a separate reference page. See example.
- 12. Personal information does not belong on a resume. Employers do not want to know one's age, marital status, health, religion or race due to legal ramifications.
- 13. Apply in the manner which the employer has requested (via email if they have provided email, or through online application system.) No phone calls when they have requested no phone calls.

RESUME TYPES

Resumes come in three main styles, described below. Which one is better? The one that most effectively shows off your qualifications and differentiates you from the crowd. Also, when choosing between styles take into account any instructions the employer has given (eg. sometimes an employer will ask for a specific type of resume. *Show that you know how to follow instructions*.)

Chronological Style – Lists your background in reverse chronological time sequence, starting with the most recent experience first and working backwards.

Functional Style – Lists the functions performed, by category. This format allows you to highlight your relevant experience that may be overlooked otherwise.

Skill Based Style – List your skills by category. This format allows you to talk less about the actual job you had, but to highlight the skills that you have learned through various positions.

TIPS ON PHRASING

Turn Responsibilities into Accomplishments

Ask yourself the following questions: "Who did the work?" "What was the subject matter?" "What was the purpose of the work?" "How did you do this work?" "Did you have to work within a certain timeframe?" "Can you quantify your work?" "What happened to your work after you completed it?" "Did your work have an impact on the organization overall?" In this way you can expand your descriptions and turn your responsibilities into accomplishment statements.

Phrases that Catch the Eye:

- Achieving a __% success rate
- Supporting swift and positive resolutions
- > Which resulted in...
- > Which increased...
- Which improved the quality of...
- Attaining the highest rating on...
- Significantly enhancing performance

EXPERIENCE

- Experience is: paid employment, internships, community service / volunteerism, and activities where you have developed important skills such as course projects, research, and presentations.
- List experiences in reverse chronological order, beginning with current or most recent position. If chronological order doesn't work to your advantage, or if you have too many positions to list on one page, you may want to group 3 or 4 of your most relevant experiences under the heading *RELEVANT EXPERIENCE*. An alternative would be to create sub-categories like *Counseling Experience* or *Leadership Experience*.
- It's not necessary to list all your prior employment. Some students choose to lump together a variety or jobs in a summary statement that suggests you have worked steadily throughout college: Additional employment includes positions in retail sales and food service, Summers 1998-2000.
- Dates can be listed at the end of your experience description or in either the left or right hand margin.
- Use action words! (Reference below list of verbs.)
- Focus on *transferable skills* that apply to your objective. Transferable skills are those that you can apply and make use of in a number of different roles, for example: interpersonal, writing, research, time management, attention to detail, ability to work well under stress, team membership and communication skills.
- Describe the highest level of your job responsibilities no need to list everything you've done.
- Quantify your work experience where possible: increased sales volume by 20%, processed an average of 150 loan applications per day, responsible for over \$20,000 in cash deposits.
- Use bullets (*) when describing your experience if you prefer.
- Indicate if you have paid for your college expenses through employment: *Paid for 50% of college expenses through above employment*.
- Lead with your strengths; EXPERIENCE doesn't have to follow EDUCATION. Once you have been out in the workforce 5-7 years, your experience becomes more important than education and should be listed first.

AMANDA S. GRAY

Randolph College, Founded as R-MWC, 2500 Rivermont Ave, Box 123 ● Lynchburg, VA 24503 asgray@randolphcollege.edu ● (123) 456-7890

SUMMARY OF QUALIFICATIONS

- Strong research, analytical and problem solving skills
- Ability to work independently and on a team
- Proficient in using Microsoft Office Suite, Adobe Acrobat, Photoshop and the Internet

EDUCATION

Bachelor of Science, Double Major in Economics and Mathematics

Randolph College, Lynchburg, VA GPA: 3.9

Related Courses:

Research Methods of Economics, International Economics, Economics of the Public Sector, Principles of Micro- and Macroeconomics, Theory of Macroeconomic Theory and Application, Money and Banking

RELATED EXPERIENCE AND COLLEGE ACTIVITIES

President, Dollars and Sense Club (D&S), Randolph College, Lynchburg, VA, Fall 2016 - present

- Coordinated with Ten Thousand Villages to sell their products on campus
- Researched stocks and learned how the stock market works
- Organized a tour of IMF and World Bank for the club members
- Arranged a speaking event on economic crisis for awareness of the college community
- Organized weekly lunch table gathering for economics professors and the club members to have informal discussion on current economic issues

Researcher, Summer Research Program, Randolph College, Lynchburg, VA, Summer 2015

- Collect data relating to economic impact of Habitat Home in Lynchburg, Virginia
- Researched problems and solutions to improve program success
- Presented research to local community members and at regional conferences

Fundraiser, Development Office, Randolph College, Lynchburg, VA, Spring 2014

- Solicited funds from college alumnae, parents and other friends of the college
- Shared the news and updates of the college with the alumnae to maintain alumnae network
- Wrote thank you letters to alumnae for donations received

Financial Services Specialist Intern, Virginia Department of Transportation, Lynchburg, VA, Spring 2013 – Fall 2014

- Reviewed and approved payment vouchers
- Investigated annual expenditures in excess of \$50,000
- Entered investigated data into database and filed related documents for further process

ADDITIONAL EXPERIENCE AND COLLEGE ACTIVITIES

Resident Assistant, Randolph College, Lynchburg, VA, Fall 2014 – Present Career Development Center Assistant, Randolph College, Lynchburg, VA, Fall 2012 - Present Randolph Academic Tutor, Randolph College, Lynchburg, VA, September 2012– May 2013 Administrative Assistant, Goodman Inc., Chesapeake, VA, Summer 2011

AWARDS & HONORS

Omicron Delta Epsilon National Honor Society; Departmental Honors in Mathematics; Dean's List

May 2017

ANDREA E. RODRIGUEZ

Randolph College • 2500 Rivermont Avenue• Box 2758 • Lynchburg, VA 24503 •Cell: 434-221-1111 •

EDUCATION

Randolph College, Lynchburg, VA Bachelor of Science in Mathematics Concentrations in Computer Science and Philosophy

SKILLS

C++, Java, Qbasic, Microsoft Applications including Word, Excel, Access, PowerPoint, CRLA Regular Tutoring Certificate, CRLA Advanced Tutoring Certificate

RELEVANT EXPERIENCE

Student Researcher, Mathematics Department, Randolph College, Lynchburg, VA Summer 2014

Senior Capstone Research Project Title: Primitive Pythagorean Triples

- Researched the PPT and arrived at conclusions
- Studied structures that can be made from the PPT and made models on Derive
- Presented findings to faculty, staff and students

Course Project Title: Graphical Implementations of Computer Science Algorithms

- Studied ten sorting and searching algorithms used in computing
- Implemented applets that graphically demonstrate how they work
- Made applets accessible on the web for demonstration in classrooms

ADDITIONAL EXPERIENCE

Tutor, Ethyl Science and Mathematics Center, Randolph College, Lynchburg, VA August 2015 – present

- Tutored students in various Mathematics courses
- Individually reviewed math problems with undergraduate students
- Taught students proper study skills and time management techniques

Teacher's Assistant, Nursery School, Randolph College Lynchburg, VA January 2016 – present

- Supervised 10-15 nursery school children three to five years of age
- Assisted teachers with classroom activities including arts and crafts and recreation
- Mediated conflict and referred to supervisor as needed

Library Assistant, Lipscomb Library, Randolph College, Lynchburg, VA August 2014 – December 2014

- Processed incoming and outgoing Inter-Library Loans
 - Maintained and updated display boards
- Assisted faculty, staff and students with print and media check out and returns

HONORS

President's Academic Scholarship (a four-year academic merit scholarship), Writing List (Fall 2013), Dean's List (Fall 2014 – Fall 2015), Sigma Pi Sigma (National Physics Honor Society)

ACTIVITIES

President/Board Member, Sophomore Class; Member, Pan World Club; Member, Club Asia; Docent, Maier Museum of Art May 2017

GPA 3.7

Bonnie Marie Scott

School Address:	Randolph College	(434) 947-8000
	2500 Rivermont Avenue, Box 1076	bmscott@randolphcollege.edu
	Lynchburg, VA 24503	
Permanent Address:	123 Great Oak Drive	(302) 555-3836
	Wilmington, DE 19700	bmscott@yahoo.com

Skills Summary

Education

- Detail oriented new graduate with well-developed organization and time management skills
- Strong written and oral communication skills
- Experience with current journals and library research
- Fluent in Vietnamese and English

Randolph College, Lynchburg, VA	May 2017
Bachelor of Science, Biology	GPA 3.2
Minors: Chemistry and German	

Relevant Coursework: Immunology, Biotechnology Applications, Genetics, Cell and Molecular Biology, Biochemistry, Advanced Biochemistry, Genetic Toxicology, Microbiology, Organic Chemistry, Qualitative Analysis, Organismic Biology

Related Experience

Undergraduate Research, Department of Biology, Randolph College, September 2015 – May 2016

- Investigated the effects of cannabinoids on the CD23 expression of B cells induced by IL-4 immunoblotting, ELISA, NMR, infrared spectroscopy, spectrophotometry, gas chromatography, and TLC
- Worked collaboratively with professors at Lynchburg College and the University of Virginia
- Ordered and purchased all chemicals and materials

Sales Associate, Designer Kitchen and Baths, Lynchburg, VA, Summers 2014 - 2015

- Processed purchase orders and arranged deliveries for customers
- Coordinated shipping arrangements with distributors from around the country on common and special orders
- Increased sales by 20% through strong personalized customer service
- Handled sales transactions, returns, exchanges and customer complaints

Computer Skills

- Microsoft Outlook, Word, Excel, Access and PowerPoint; SPSS, JSTOR; Firefox
- Experience with both PC and Macintosh operating systems

Honors and Activities

Member, Phi Kappa Chi Recipient, Marjorie Martin Scholarship, Alumnae Scholarship Member, Dean's List - all semesters

Janet L. Prewitt

221 College Street, Goochland, VA 12345 (123) 456-7890 , jprewitt@randolphcollege.edu

Randolph College, Lynchburg, Virginia

	Bachelor of Arts in Curricular Studies	May 2017
	Major: Early Childhood Education	GPA: 3.4
	Area of Specialization: Psychology	
CERTIFICATION	First Aid, CPR Certification, May 2016	
RELEVANT COURSE	S	
 Meeting 	g Special Needs in the Classroom	 Teaching Elementary Social Studies
 Curricul 	lum & Methods in Early Childhood	 Principles of Instructional Design
Educati	on	 Language and Reading Development
 Teachir 	ng Learning and Class Management	
 Reading 	g and Writing Instruction	
TEACHING	Early Childhood Center, Head Start Cen	ter, Lynchburg, VA, January 2016 – April 2016
EXPERIENCE	Student Teacher	
	Instructed a diverse student population	on including ESL students
	Taught individualized math using man	ipulatives
	 Organized and created learning cente 	rs and bulletin boards
	 Used cooperative learning strategies 	
	Introduced computer use in learning of the second secon	centers
	Provided students with individualized	attention
	Created flannel board stories to enhance	nce learning
	Kept concise records of student progr	ess
	 Worked productively with staff, stude 	nts, and parents
	Pre-Kindergarten, Paul Monroe Elemen Student Teacher	tary, Lynchburg, VA, September 2015 – December 2015
	Developed reading stations in reading	and science
	 Taught reading to a small group of be 	
	 Designed and maintained progress ch 	
	 Worked closely with three disabled ch 	
	 Communicated with parents on a regulation 	
	 Attended child study team meetings a 	
RELATED	<i>Hospital Tutor</i> , St. Mary's Hospital, Rich	mond, VA, Summers 2013, 2014
ACTIVITIES	Volunteer, YMCA Lynchburg, VA 2012-2	

Swim Instructor, YMCA Lynchburg, VA 2012-2013

Member, Big Brothers/ Big Sisters Program, Lynchburg, VA 2013

Member, Camp Counselor, Camp Kum-Ba-Yah, Lynchburg, VA, Summer 2012

EDUCATION

Rev. 3/2017/ch

Jennifer E. Kucinski

<u>Present Address</u>		<u>Permanent Address</u>
Randolph College		46 Matthews Avenue
2500 Rivermont Ave	nue, Box 007	Conway, MA 01341
Lynchburg, VA 2450	3	(413) 665-5090
(434) 947-8000		jenEkucinski@att.net
jkucinski@ randolpho	college.edu	
EDUCATION	Randolph College, Lynchburg, VA	May 2017
	Bachelor of Arts in English/Creative Writing	GPA 3. 3
	Randolph College at the University of Reading , Reading, Eng Junior Year Abroad, 2014 – 2015	gland
WRITING EXPERIENCE	Journalism Intern , <i>Transatlantic American</i> Magazine, Washir Summer 2016	ngton, D.C.
	 Wrote and edited news and feature articles for an Englis Americans living in Europe 	h publication that targets expatriate
	 Represented magazine at a press conference launching a American culture 	a year-long exhibit on
	 Communications Intern, Randolph College, Lynchburg, VA, F Created flyers and other publicity pieces using PageMake Wrote press releases and newsletter articles 	
	Design Editor and Staff Reporter , <i>The Sundial</i> , Randolph Col Spring and Fall, 2013	lege, Lynchburg, VA
	 Redesigned layout of the newspaper using Quark Expres Besearshed topics and wrote articles 	S
	 Researched topics and wrote articles Assisted in copy setting and arranged layout and structure 	re of the paper
	 Writing Lab Assistant, Randolph College, Lynchburg, VA, Fall Tutored students on organization, grammar, and strengt Critiqued papers and taught improved writing skills 	
ADDITIONAL EXPERIENCE	Head Waitress , Chestnut Tree Inn, Conway, MA, Summers, 2012, 2013	
	 Coordinated work flow between the wait staff, manager Trained 10 new staff members each summer Handled cash, credit, and check transactions 	, and owner
HONORS	Member , Phi Beta Delta (international studies honor society Recipient , Writing Board Award for Best Long Paper -2016) - 2016

Katherine E. McDonald

Randolph College + 2500 Rivermont Avenue + Box 1052 + Lynchburg, VA 24503 (434) 947-8000 + <u>kmcdonald@randolphcollege.edu</u>

Education:	Randolph College, Lynchburg, Virginia Bachelor of Arts, Political Science Minor: History	May 2017
	Randolph College at the University of Reading, Reading, England Junior Year Abroad 2015-2016	
Internship:	 Director's Assistant, United Way of Central Virginia/Christmas in April Program Lynchburg, Virginia, January 2016 – present Assisted Executive Director in promotion of organization and Christmas in April event Prepared promotional materials for the organization Updated and maintained donor database Attended meetings of the Board of Directors 	
Work Experience:	 Shift Supervisor, CVS Pharmacy Knoxville, Tennessee, April 2011 – September 2013; July 2015 – January 2016 Trained new employees on cash register and customer service techniques Handled cash and credit transactions in excess of \$200 per day Opened and closed store 	
	 Sales Assistant, Minuet\Kaliko Reading, England, November 2013 – June 2014 Increased sales through personalized customer service Presented features and benefits of various products to customers Handled customer complaints and referred to supervisor as needed 	
	 Childcare Provider, First Presbyterian Church Nursery Lynchburg, Virginia, October 2011 – 2012 Provided group childcare for the Church nursery during services and special events 	
	 Tutor, Paul Munroe Elementary School Lynchburg, Virginia, January 2011 – May 2012 Tutored kindergartners in reading and math through individual and group sessions 	
Activities:	Facilitator, Emerging Leaders Program, August 2015 – May 2016 Class of 2015 Representative, Social Violations Hearing Board, August 2015 – May 2015 President, Peggy Penn Weitnauer Student Foundation, August 2014 – December 2014 Director of Development, Peggy Penn Weitnauer Student Foundation, August 2013 – May 2 Senator, Student Government, September 2011 – April 2012	2013
Skills:	Microsoft Applications including Word, PowerPoint, Publisher, and Access	
Honors:	Randolph College Founders' Scholarship Middle Tennessee Scholarship Gravely-Hampson Global Studies Scholarship Fund	

MARISA PARVATI

<u>College Address</u> Randolph College 2500 Rivermont Avenue, Box 1010 Lynchburg, VA 24503 (434) 947-8000 mparvati@randolphcollege.edu Permanent Address 11472 N 78 Street West Apartment 312 Seattle, WA 98432 (206) 790-1137 marisa123@msn.com

May 2017

Major GPA: 3.9

EDUCATION

Randolph College, Lynchburg, VA Bachelor of Arts in Economics Minors: Business and Mathematics

RESEARCH EXPERIENCE

Grant Recipient, Jesse Ball DuPont Summer Research, Randolph College, Lynchburg, VA, May – July 2016 Awarded \$2700 to research "Economic Impact of Habitat for Humanity Homes in Lynchburg, VA"

- Collected, reviewed, and organized prior economic impact studies related to non-profit housing organizations
- Assembled data, conducted field research, and analyzed descriptive statistics
- Constructed preliminary estimates of the economic impact of Habitat for Humanity in Lynchburg

Grant Recipient, Jesse Ball DuPont Summer Research, Randolph College, Lynchburg, VA, May – July 2015 Awarded \$2700 to research "An Exploration on the Relationships of Human Capital Accumulation to Economic Growth"

- Collected, reviewed, and organized theoretical literature for Economics of Development course
- Established a strong quantitative component to the course by creating empirical exercises

WORK EXPERIENCE

Department Assistant Economics Department, Randolph College, September 2013 – May 2014

- Designed a web page for the Randolph College Economics Department
- Collected, reviewed, and organized theoretical literature for Economics of Latin America course

Tutor, Advanced Tutoring Service, Randolph College, Lynchburg, VA, January 2013 – May 2013

- Completed EDUC 220 "Seminar in Individual Education"
- Earned more than 200 hours of tutoring service
- CRLA certified advanced level tutor of Mathematics

LEADERSHIP ACTIVITIES

Director, Student Investment Committee, September 2015 – October 2016 Business Manager, Hail, Muse! Etc. (Randolph's Literary Magazine), September 2013 – May 2014 Business Writer, The Sundial (Student Newspaper), September 2012 – May 2012

AWARDS AND HONORS

The Theodore Jack Academic Scholarship, 2011 – 2015 Omicron Delta Epsilon – International Honor Society in Economics, 2013-2015 Omicron Delta Kappa – National Leadership Honor Society, 2014-2015

<u>SKILLS</u>

Microsoft applications including Word, Excel, Access, PowerPoint, Publisher, Internet, FrontPage, Eviews, STATA, and Derive

LANGUAGES

English, Nepali, Hindi, Maithali, and Bhojpuri

Samantha C. Douglas

75 Harbour Drive, Dayton, OH 45403, (355) 215-8495 scdouglas@hotmail.com

EDUCATION:	Randolph College , Lynchburg, VA <i>Founded as Randolph-Macon Woman's College</i> Bachelor of Arts in Communication	May 2017
	University of Reading, Reading, England Junior Year Abroad, 2013 - 2014	
INTERNSHIP:	 Production Assistant, WDBJ-7 Lynchburg News Bureau Lynchburg, VA, August 2014 – present Assist the bureau chief and photographer in the news office Conduct in-the-field reporting Research, interview, and write news stories Shoot and edit videotape for daily news broadcasts 	
WORK EXPERIENCE:	 Fundraiser, Development Office, Randolph College Lynchburg, VA, November 2014– present Call alumni to raise money for the Randolph College Annual Fund Maintain strong alumnae network of support through personalized communication Update alumnae on activities and news of the College via email and phone converse 	
	 Sales Representative, Millie's Cookies Limited Reading, England, October 2013 – May 2014 Handled sales transactions Created displays and carried out product preparation 	
	 Student Athletic Trainer, Randolph College Lynchburg, VA, September 2011 – May 2013 Provided immediate care and rehabilitation for sports injuries during practice and Educated college athletes on proper rehabilitation techniques and pain relief Assisted head trainer exercise programs for severe injuries 	d games
ACTIVITIES:	 Facilitator, Emerging Leaders Program, August – May 2014 Vice President, Peggy Penn Weitnauer Student Foundation, August – December 201 Treasurer, Study Abroad Program in Reading, England, September 2012 – July 2013 Senator, Student Government, September 2011 – April 2012 	4
SKILLS:	<u>Computer</u> : TekXam certification in: General Computing Concepts, Internet Concept Word Processing, Spreadsheets, Presentations, Databases, and Web Design <u>Language</u> : Conversational in Spanish	S,
HONORS:	Virginia Foundation of Independent Colleges/ALTRIA Scholarship, August 2011 -	May 2015

Shaniqua J. Randa

Randolph College ♦ 2500 Rivermont Avenue ♦ Box 1010 ♦ Lynchburg, VA 24503 (434) 947-8000 ♦ sranda@randolphcollege.edu

EDUCATION:	Randolph College, Lynchburg, VA Bachelor of Arts, International Studies and Political Science,	May 2017
RELEVANT EXPERIENCE:	 National Model United Nations Researcher, International Organization for Migration Washington, DC, October 2015 – March 2016 Represented Republic of Guinea for an in-depth study of West Africa Researched International Organization for Migration and related NGOs Focused on gender equality on the migration and trafficking of people 	
	 National Model United Nations Researcher, International Conference on Financing for Development Washington, DC, October 2013 – March 2014 Completed in-depth study of Rwanda and Sub-Saharan Africa Researched World Bank and the International Monetary Fund Studied the United National System and its organizations 	
ADDITIONAL EXPERIENCE:	 Business and Advertising Manager, The Sundial, Randolph College Newspaper, Randolph College, Lynchburg, VA, September 2012 – present Developed advertising plans through business contacts Devised payment schedules for newspaper advertisements Proposed and maintained budget for the academic year Increased number of advertisements by 100% 	
	 Learning Strategies Tutor, Academic Services Center, Randolph College Lynchburg, VA, September 2010 – May 2011 Taught students study and time management skills Presented various techniques to improve productive hours daily Evaluated students' progress and assisted with personal and academic issues 	
	 Office Assistant, Career Development Center, Randolph College Lynchburg, VA, September 2008 – May 2010 Researched data for maintenance of internship files Scheduled appointments for three professional staff members in the office Posted jobs, internships, and volunteer opportunities on an online database 	
COLLEGE ACTIVITIES:	Emerging Leaders Program, Facilitator 2014 – 2016 Model United Nations, Vice President, 2011 – 2012; Treasurer, 2014 – 2015 Circle K Service Organization, Co-Secretary, 2010 – 2011 Investment Club, Treasurer, 2008 – 2009	
HONORS:	International Grant, Randolph College, 2008 – 2012 Founders' Academic Scholarship, Randolph College, 2008 – 2012 Dean's List, Randolph College2010 – 2011	

REFERENCE LIST - AMANDA S. GRAY

Randolph College, 2500 Rivermont Ave, Box 123 • Lynchburg, VA 24503 asgray@randolphcollege.edu • (123) 456-7890

> Name Title Employer Address City, State Zip Phone (daytime) e-mail

Name Title Employer Address City, State Zip Phone (daytime) e-mail

Name Title Employer Address City, State Zip Phone (daytime) e-mail

Use powerful action verbs, as suggested below or use a thesaurus.

Accomplishments				
achieved	completed	resolved (problems)	succeeded	
expanded	improved	restored	surpassed	
pioneered	reduced (losses)	spearheaded	transformed	
			won	

advised	explained	mentored	referred	
approved	guided	moderated	reorganized	
authorized	headed	monitored	represented	
chaired	influenced	motivated	responded	
consolidated	initiated	negotiated	reviewed	
counseled	inspired	originated	sponsored	
delegated	installed	oversaw	streamlined	
determined	instituted	pioneered	supervised	
developed	integrated	prioritized	taught	
directed	launched	promoted	trained	
enforced	listened	processed	validated	
ensured	managed	recommended		
examined	mediated	redirected		

Clerical Skills				
administered	coordinated	identified	prepared	
allocated	determined	implemented	processed	
applied	dispensed	improved	provided	
assisted	distributed	installed	recorded	
assured	documented	instituted	repaired	
attained	drafted	justified	reshaped	
awarded	evaluated	maintained	resolved	
balanced	examined	managed	scheduled	
budgeted	executed	operated	screened	
built	followed up	ordered	secured	
charted	formalized	packaged	solved	
completed	formulated	planned	started	
contributed	hired			

acted	designed	initiated	modified	
adapted	developed	instituted	performed	
composed	directed	integrated	planned	
conceptualized	established	introduced	revised	
created	fashioned	invented	revitalized	
customized	founded	originated	shaped	
	illustrated		solved	

Communication Skills				
acted	critiqued	interviewed	recruited	
addressed	demonstrated	introduced	scheduled	
arranged	designed	invented	screened	
assessed	developed	launched	shaped	
authored	directed	modernized	stimulated	
briefed	edited	performed	summarized	
built	enabled	planned	taught	
clarified	facilitated	presented	trained	
composed	formulated	produced	translated	
conducted	influenced	proofread	wrote	
constructed	initiated	publicized	reported	
corresponded	interpreted	published	revitalized	
created		realized		

Financial Skills				
administered	balanced	estimated	projected	
allocated	budgeted	forecasted	reconciled	
analyzed	calculated	managed	reduced	
appraised	computed	marketed	researched	
audited	developed	planned		

Helping and Care-giving			
advanced	consulted	mentored	referred
advised	contributed	negotiated	reformed
advocated	counseled	nourished	rehabilitated
aided	demonstrated	nursed	represented
assisted	diagnosed	nurtured	served
attended	encouraged	optimized	settled
balanced	facilitated	promoted	supplied
boosted	familiarized	provided	supported
clarified	fostered	reassured	stabilized
coached	furthered	reclaimed	translated
collaborated	guided	rectified	treated
comforted	helped	redeemed	tutored
consoled	instilled	reeducated	unified

Research Skills				
analyzed	diagnosed	interpreted	reviewed	
clarified	evaluated	interviewed	solved	
collected	examined	investigated	summarized	
compared	gathered	located	surveyed	
conducted	extracted	organized	systematized	
critiqued	identified	researched	tested	

Sales Skills			
arbitrated	inspired	ordered	reported
catalogued	installed	performed	researched
consulted	integrated	planned	resolved
documented	interpreted	processed	restored
educated	investigated	produced	reviewed
established	launched	promoted	saved
expedited	led	proposed	served
familiarized	maintained	publicized	stimulated
identified	manipulated	purchased	summarized
implemented	marketed	realized	surveyed
improved	mediated	recruited	set goals
increased	negotiated	reduced	solved
influenced	obtained		

adapted	conducted	enabled	instituted	
advised	coordinated	expanded	instructed	
answered	delegated	facilitated	integrated	
briefed	delivered	formulated	lectured	
built	demonstrated	generated	listened	
certified	designed	grouped	persuaded	
chaired	developed	guided	presented	
charted	directed	harmonized	responded	
clarified	distributed	implemented	revolutionized	
coached	educated	influenced	set goals	
collaborated	effected	informed	stimulated	
communicated	empowered	initiated	summarized	
		innovated	trained	

Technical Skills				
analyzed	developed	formed	mastered	
charted	devised	generated	programmed	
classified	drafted	integrated	published	
communicated	expedited	maintained	reduced	
detected	facilitated	marketed	researched	